



Blended Learning  
International



NATIONALLY  
RECOGNISED  
TRAINING

# BSB50120 DIPLOMA OF BUSINESS (BUSINESS DEVELOPMENT)

Connecting Globally the World's  
Best Learning Experience

ABN 62 106 265 105

RTO CODE 110068



**Are you interested in working in a management role with the critical ability to pursue strategic opportunities and strengthen business relationships?**

**BSB50120 Diploma of Business (Business Development)** can provide you with the necessary skills and knowledge to become a valued leader in any organisation. This *nationally recognised* qualification will teach you how to manage risk, develop business plans, and implement customer service relationships, with the practical application in developing business development skills.

## Entry Requirements:

- There are no prerequisites required for this qualification.
- Learners are expected to take a Language, Literacy and Numeracy (LLN) assessment prior to commencing.
- Learners are expected to have access to a computer and the internet to undertake online delivery.

**Contact  
us today  
to ENROL!**





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## Delivery Method:

- Learners are provided with the opportunity to complete the course through online delivery, or Recognition of Prior Learning (RPL). **The duration of the course is 12 months.**

## Units of Competency:

### Core Units:

- BSBCRT511** Develop critical thinking in others
- BSBFIN501** Manage budgets and financial plans
- BSBOPS501** Manage business resources
- BSBSUS511** Develop workplace policies and procedures for sustainability
- BSBXC501** Lead communication in the workplace

### Elective Units:

- BSBOPS504** Manage business risk
- BSBOPS601** Develop and implement business plans
- BSBTWK503** Manage meetings
- BSBOPS404** Implement customer service strategies
- BSBOPS505** Manage organisational customer service
- BSBTWK401** Build and maintain business relationships
- SIRXMG005** Lead the development of business opportunities

Contact us today to **ENROL!**

